Nottingham Community	Organisation's process	Volunteer's thought process	Volunteering stage	Customer buying journey stage
All	My organisation needs a volunteer	l'm not a volunteer	Volunteer is collecting information	Awareness
	Develop a role description			
	Develop (or use) a recruitment process			
	Develop (or update) induction and training			
	Promote the idea of volunteering with us	l'm finding out about volunteering		
	Promote opportunity			
	We're providing information about volunteering	That opportunity looks interesting		Consideration
	The volunteer has contacted us. Hooray!	I'm meeting them!	Exchanging information	
	Do we need an application form?			
	Interview or informal chat			
	References?			
	DBS Disclosure?			
	l need contact details and much more	l've got a lot of questions		
	Induction and training	Lots of stuff to learn		
		l think l can do this		Purchase
	Support and Supervision	Hey! I'm a volunteer	Volunteering	Retention
	Recognition and Reward			
	Retention			
	Conflict resolution			
	Recruiting new volunteers	l'm telling people about my volunteering		Advocacy
	How do we handle a volunteer leaving?	Time to move on	Exit	
	All good (and bad) things eventually end			

